Alexander Roan

+44(0)7825643491 | alex@alexroan.com | [www.alexroan.com](http://www.alexroan.com)

# Summary

* **Senior finance and operations transformation leader** with **20+ years delivering** strategy and operations improvement for international organisations
* **Proven business impact:** led programs with **+$100m** cost savings, **+$28m** integration benefits and delivered **$3.7m** sales in 9 months
* 6 years **big four consulting** (PwC & Deloitte) specialisinginfinance transformation
* Project/programme management of **4 end-to-end SAP implementations**
* **Finance target operating model** development for4 leading international organisations
* Global harmonised **finance data/reporting model design** for2 leading international organisations
* **M&A** specialist: due diligence and end-to-end integration experience
* **Strategic and hands-on**: from executive committee strategy to finance processes and systems
* **Strong foundation**: 7 years as a manager at P&G, rolling out best-in-class business services, outsourcing, SAP, and tax restructuring
* **Global experience:** Europe, Africa, Russia, and Asia-Pacific
* Thought leadership: [working capital](https://www.linkedin.com/pulse/working-capital-theory-practice-featuring-saps-intelligent-roan-o6ipc?trackingId=ZFK9fVS6QYyDbllKpDrBaQ%3D%3D&lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_view_base_recent_activity_content_view%3BSyV0oAWISsuqyvzPLwDhsw%3D%3D), [global business services](https://www.linkedin.com/pulse/centralised-business-services-alexander-roan-bwmxc?trackingId=ZFK9fVS6QYyDbllKpDrBaQ%3D%3D&lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_view_base_recent_activity_content_view%3BSyV0oAWISsuqyvzPLwDhsw%3D%3D), [chart of accounts](https://www.linkedin.com/pulse/chart-accounts-concept-sap-design-r3-s4-hana-alexander-roan?trackingId=ZFK9fVS6QYyDbllKpDrBaQ%3D%3D&lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_view_base_recent_activity_content_view%3BSyV0oAWISsuqyvzPLwDhsw%3D%3D), [SAP HANA](https://www.linkedin.com/pulse/sap-hana-s4-alexander-roan?trackingId=ZFK9fVS6QYyDbllKpDrBaQ%3D%3D&lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_view_base_recent_activity_content_view%3BSyV0oAWISsuqyvzPLwDhsw%3D%3D), [SAP embedded analytics for finance](https://www.linkedin.com/pulse/s4hana-finance-embedded-analytics-simple-guide-alexander-roan-3ns1c?trackingId=ZFK9fVS6QYyDbllKpDrBaQ%3D%3D&lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_view_base_recent_activity_content_view%3BSyV0oAWISsuqyvzPLwDhsw%3D%3D), [S/4HANA cloud public implementation](https://www.linkedin.com/posts/alexanderroan_s4hana-publc-cloud-implementation-reference-activity-7379128526664474624-2TLr?utm_source=share&utm_medium=member_desktop&rcm=ACoAABZQMZIBhHHy69venc-8BV8NvY9LrbKeCSE)

# Experience

## M&A Advisor | Angus Knight Group (Apr-Oct 2023)

* Assessed and profiled target acquisition operations
* Developed post-acquisition integration strategy and implementation plan
* Provided operations expertise to M&A transaction team.

## Finance Systems Programme Manager | Danone (Sep 2020-Mar 2022)

* Led global finance reporting harmonization re-design
* New installation of SAP S/4HANA Central Finance
* Implementation of Material Ledger, and CO-PA in existing ECC 6.0
* Highlights include simplified chart of accounts and new management hierarchies
* Managed cross-functional team of 20 (Danone, Accenture, SAP) delivering CFIN solution
* Scope included organisation design, processes, systems, and data.

## Corporate Planning Lead | Persol, Tokyo (Jun-Nov 2019)

* Chaired the process to develop the 3-year corporate strategy
* Led a team of 6 Deloitte consultants to research and advise the board on organic growth, acquisitions, investments, and operational efficiencies
* Facilitated executive board workshops and delivered final strategy recommendations.

## Senior Manager, Strategy & Operations | Deloitte, Tokyo (May 2018-Jun 2019)

* Sales performance: delivered $3.7M in sales within first 9 months across 3 engagements
* Engagement manager, **Unilever Japan – Supply Chain Strategy**: led a review on orders, demand planning, and sourcing including negotiations with 3rd party contract manufacturers
* Engagement manger, **Coca-Cola Bottlers Japan – Operating Model**: led the design of business services including an outsourcing agreement to deliver $100M+ in cost savings (~300 FTE).

## Finance Advisor | Deloitte, London (Jun 2017 – May 2018)

* Designed a future operating model for the finance function
* Including process taxonomy, FTE allocation, and organisation design.

*More details of my experience are on my website:* [*https://alexroan.com/about/alex/*](https://alexroan.com/about/alex/)

## Annual reporting lead | Standard Chartered Bank, London (2015-2016)

* Program managed the group finance annual closing and reporting processes
* Delivered on-time annual and half-year reports without material restatements
* Implemented fast-close improvements and a closing process cockpit/dashboard.

## Process lead | Deutsche Bank, London (2013-2014)

* Led end-to-end process modelling across source-to-pay, cost accounting, and record-to-report
* Co-owned global process model repository to enable re-engineering programs
* Trained project teams on BPMN modelling and Lean continuous improvement.

## ERP strategy lead | Johnson Matthey, London (2012-2013)

* Led the planning phase and systems integrator (SI) selection for the SAP global template program
* Ensured scope, deliverables, and benefits were correctly included in the SI contract
* Delivered a finance maturity model template and draft business continuity plan.

## Senior Manager | PwC, London (2008-2012)

* SAP strategy practice lead delivering finance transformation across multiple sectors
* **Heineken**: Target operating model for European shared services including process taxonomy, org design, FTE allocation, SAP architecture, business case, and implementation roadmap
* **Diageo:** Global planning and reporting design including chart of accounts redesign, management hierarchies, SAP NewGL and SAP BPC.

## Manager | Accenture, London (2007-2008)

* Finance systems lead for a **target operating model** for European shared services for **AXA**
* Including process taxonomy, organisation model, SAP architecture, and business case.

## P&G - IT Manager, Global Business Services (2000-2007)

* Programme manager, **global supply chain SAP upgrade** from R/3 to ECC. Management of four regional project teams
* Programme manager, **Gillette acquisition integration for Russia and SAP upgrade**. Team size of 50, $1.4m systems integrator, $28.5M benefits
* Project manager**, shared services, tax restructuring and SAP for the Balkans.** Team size of 50
* Project manager, **EU enlargement** and Intrastat reporting
* Project manager, **Pharma business SAP upgrade** including chart of account simplification
* **Systems analyst for finance** covering SAP implementation across Austria, France, Germany, and Morocco
* **Purchase to pay process owner**. Development of scanning, workflow, electronic invoicing across Europe
* Analyst leading **the migration of 120,000 vendors** from mainframe to SAP R/3 across Europe
* IT service management expert for finance.

# Education & Technical Skills

* University of Strathclyde - Mechanical Engineering BEng (Hons), 2000
* SAP skills: S/4HANA, Central Finance, ECC, FICO, CO-PA, ML, BW
* Business skills: Financial and management accounting, M&A Integration, Lean, BPMN
* IT: ITIL, finance solutions architecture, HTML, CSS, JavaScript, SQL, C, Python

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